

# Maya Beats Foreclosure

**M**aya\* was a woman in crisis. When her mother died, she left Maya a property in Northern Virginia. But just days after her mother's death, Maya started receiving foreclosure notices from the bank holding her mother's reverse mortgage.

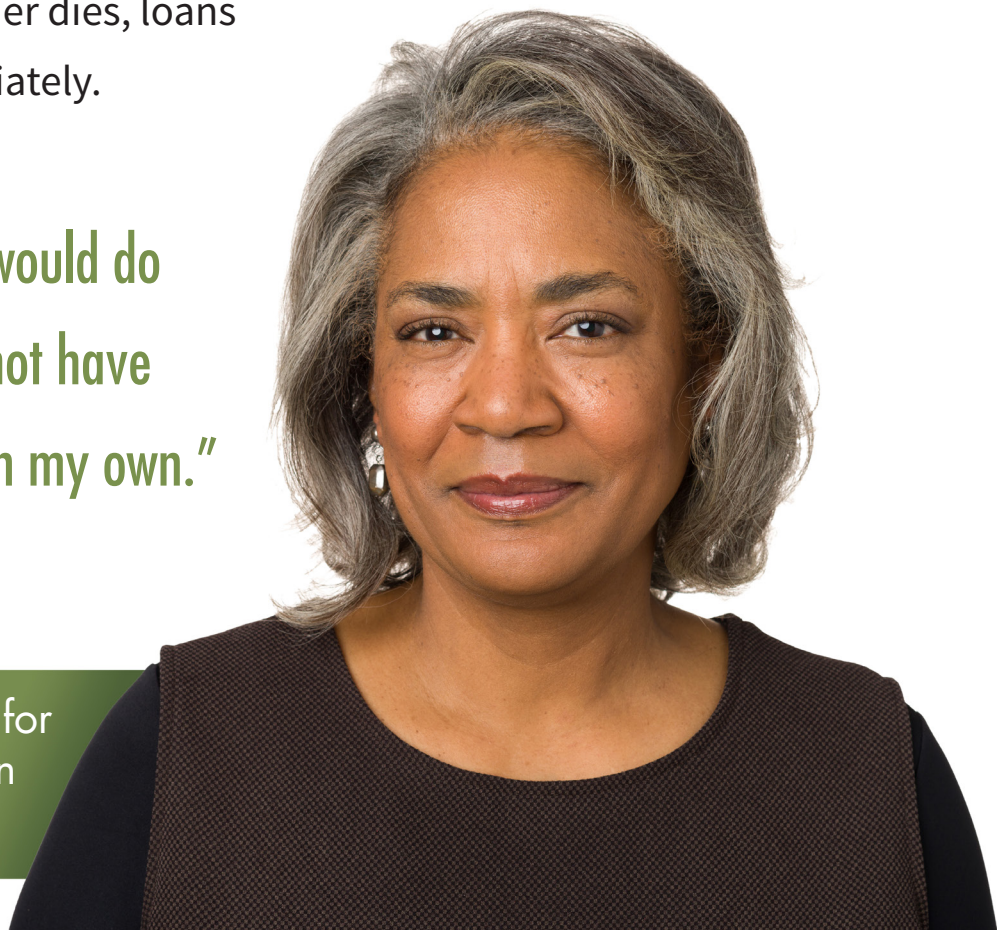
Without the cash to pay off the loan, and living several states away, Maya had limited options.

Unfortunately, this is an increasingly common scenario. A reverse mortgage can help seniors who want to age in place. But many people don't know that when the mortgage holder dies, loans can become due immediately.

**"I don't know what I would do without you. I would not have been able to do this on my own."**

— *Maya*

Contact us today for  
a free consultation  
**800-913-7747**



## An inheritance almost lost

### LOOMING LOAN CRISIS

If Maya was unable to pay off the \$500,000 loan within 30 days, the bank would initiate foreclosure.

With the clock ticking, Maya felt her only option was to sell the house and its contents as quickly as possible. She had received an offer of \$600,000 from a house flipper. That was far less than the property was worth, but Maya was desperate to save the house from foreclosure. Fortunately, she called us for help.

### SPEED PAYS OFF

Within days, our trained team emptied and deep-cleaned Maya's house, then assisted her in listing it in an accelerated sale. Knowing that the house would sell quickly, and that the minimum price we set was high enough to satisfy the loan amount, the bank halted foreclosure proceedings. We financed our work so that Maya didn't have to worry about out-of-pocket costs.

### FULL INHERITANCE FOR MAYA

With our help, Maya's house sold for over \$1,000,000 — a higher profit compared to the house flipper even after our clean out and prep costs.

Maya's mother had worked hard to pay off her house, expecting the inheritance to protect and care for her only child. We made sure Maya got the full value of her mother's investment.

\*Based on the experience of a Legacy Navigator client who gave us permission to share this story; the name and picture have been changed to protect privacy. Case study details are not intended as a guarantee, as individual results of services will be unique to each of our clients.



### MAYA SAVES HER MOTHER'S HOUSE

Even after our cleanout fees, the sale profit was higher.

	COMPETITOR ESTIMATE	LEGACY NAVIGATOR
HOUSE SALE	\$600,000	\$1,023,000
HOUSE SALE COMMISSION	\$0	\$93,000
CLEAN OUT AND PREP FEES	NO ASSISTANCE	\$42,211
<b>CLIENT PROFIT</b>	<b>\$600,000</b>	<b>\$887,789</b>

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